

# Alistair J. Wilson

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## Academic Positions

2017– Associate Professor (w. tenure), University of Pittsburgh

2011–2017 Assistant Professor, University of Pittsburgh

2015 Visiting Professor, Stanford University

2013 Visiting Associate, California Institute of Technology

## Education

PhD., Economics, New York University, 2011.

MSc. (w. distinction), Econometrics and Mathematical Economics, London School of Economics, 2006.

Diploma (w. distinction), Econometrics and Mathematical Economics, London School of Economics, 2005.

MEng. (first class, honors), Mechanical Engineering, University of Bristol, 2002.

## Research

### *Accepted and Published Papers*

1. *Goals, Constraints, and Transparently Fair Assignment: A Field Study of the UEFA Champions League* (with M. Boczoń), December 2021, accepted at **Management Science**
2. *Belief Elicitation and Behavioral Incentive Compatibility*, (with L. Vesterlund and D. Danz), May 2022, accepted at **American Economic Review**.
3. *Top of the Batch: Interviews and the Match*, (with F. Echenique, R. Gonzalez and L. Yariv), forthcoming at **American Economic Review: Insights**, scheduled for June 2022. DOI: 10.1257/aeri.20200800
4. *The Times They are a-Changing: Experimenting with Dynamic Adverse Selection*, (with F. Araujo and S. Wang), forthcoming at **American Economic Journal: Microeconomics** (lead article), 2021, 13(3), pp. 1–22. DOI: 10.1257/mic.20190088
5. *Information Transmission and the Shadow of the Future: An Experiment*, (with E. Vespa), December 2019, **American Economic Journal: Microeconomics**, 2020, 12(4): pp.75–98. DOI: 10.1257/mic.20170403 (open access)

6. *Experimenting with Incentives for Information Transmission: Quantity Versus Quality* (with Jonathan Laffky), **Journal of Economic Behavior and Organization**, 2020, 169: pp.314-31. DOI: 10.1016/j.jebo.2019.11.026
7. *Experimenting with the Transition Rule in Dynamic Games* (with Emanuel Vespa), **Quantitative Economics**, 2019, 10(4): pp. 1825–49. DOI: 10.3982/QE687 (open access)
8. *Experimenter Demand Effects*, (with Johnathan de Quidt and Lise Vesterlund). , **Handbook of Research Methods and Applications in Experimental Economics** (Edward Elgar Pub., edited by Arthur Schram and Aljaz Ule).
9. *Assessing the Rate of Replication in Economics* (with J. Berry, L. Coffman, D. Hanley and R. Gihleb), **American Economic Review (P&P)**, 2017, 107(5), pp. 27–31. DOI: 10.1257/aer.p2017111
10. *A Proposal to Organize and Promote Replications* (with L. Coffman and M. Niederle), **American Economic Review (P&P)**, 2017, 107(5), pp. 41–45. DOI: 10.1257/aer.p20171122
11. *At-will Relationships: How an Option to Walk Away Affects Cooperation and Efficiency* (with H. Wu), **Games & Economic Behavior**, March 2017, 102, pp.487–507. DOI: 10.1016/j.geb.2017.02.007
12. *Clearinghouses for Two-Sided Matching: An Experimental Study* (with F. Echenique and L. Yariv), **Quantitative Economics**, 2016, 7(2): pp. 449–482. DOI: 10.3982/QE496 (open access)
13. *The Slider Task: An Example of Restricted Inference on Incentive Effects* (with F. Augusto, E. Carbone, L. Connell-Price, M. Dunietz, A. Jaroszewicz, R. Landsman, D. Lamé, L. Vesterlund and S. Wang), **Journal of the Economic Science Association** (lead article), 2016, 2(1): pp.1-12. DOI: 10.1007/s40881-016-0025-7
14. *Communication With Multiple Senders: An Experiment* (with E. Vespa). **Quantitative Economics** (lead article), 2016, 7(1): pp.1-36. DOI: 10.3982/QE500 (open access)
15. *A game theoretic approach to multimodal signaling* (with M. Dean and J. Higham), **Behavioral Ecology and Sociobiology**, 2013, 67(9): pp. 1399–1415. DOI: 10.1007/s00265-013-1589-3
16. *A Field Study on Matching with Network Externalities* (with M. Baccara, A. Imrohroglu and L. Yariv). **American Economic Review** (lead article), 2012, 102(5): pp. 1773–1804. DOI: 10.1257/aer.102.5.1773

### Working Papers

1. *Well Excuse Me! Replicating and Connecting Excuse-Seeking Behaviors* (with Beatriz Ahumada, Yufei Chen, Neeraja Gupta, Kelly Hyde, Marissa Lepper, Will Mathews, Neil Silveus, Lise Vesterlund, Taylor Weidman, K. Pun Winichakul and Liyang Zhou), February 2022, submitted.
2. *The Experimenters' Dilemma: Inferential Preferences over Populations*, (with Neeraja Gupta and Luca Rigotti), July 2021
3. *Testing Models of Strategic Uncertainty: Equilibrium Selection in Repeated Games*, (with Emanuel Vespa and Taylor Weidman), January 2021, revise and resubmit at **Journal of the European Economic Association**
4. *Preference Reversals between One-Shot and Repeated Decisions: The Case of Regret*, (with A. Imas and F. Araujo), April 2022, resubmitted to **Management Science**
5. *Paired-Uniform Scoring: Implementing a binarized scoring rule with non-mathematical language* (with Emanuel Vespa), January, 2017

6. *Costly Communication in Groups: Theory and an Experiment*, March 2016.
7. *Experimenting with Equilibrium Selection in Dynamic Games* (with Emanuel Vespa), March 2017

### *Work in Progress*

- Honesty on the Margins*, uncirculated draft, (with S. Halliday and J. Lafky)
- Experimenter Demand: Qualitative Effects*, (with D. Danz, L. Vesterlund) (data collected)
- Laws of Large Numbers and Risk Preferences*, design stage, (with A. Imas and F. Araujo) (design)
- Competition and Communication: An Experiment*, data collected, (with E. Vespa)
- Strategic Uncertainty in Dynamic Games*, design stage, (with E. Vespa and S. Yuksel)
- Information Competition: An Experiment*, data collection complete, (with E. Vespa)
- Scoring Rules in the Lab*, draft working paper, (with D. Danz, L. Vesterlund)
- Paying it forward: An experiment on an experimental college financing initiative*, data collected, (with D. Danz, D. Huffman, R. Landsman, L. Vesterlund, S. Wang and K. Winichakul)

### *Presentations*

**Invited Talks:** Pittsburgh, North Carolina State, Caltech, Princeton (IAS), Montreal, George Mason, Brown, Michigan, ITAM, UC Santa Cruz, UC San Diego, Ohio State, Penn State (Smeal), University of Arizona, UC Berkeley, Chapman University, NYU, UCL, Florida State, Maryland, Stockholm School of Economics, Hong Kong UST, Université Laval, Princeton, NYU (Abh Dhabi), Oxford(Nuffield), University of Sussex, University of Vienna, University of Indiana, Middlebury (Virtual), University of Virginia, UC Davis (Virtual).

**Conference keynotes:** Behavioral Game Theory (2020).

### *Grants*

National Science Foundation: “An Exploration of Behavior in Dynamic Games”, SES 1629193, (\$192,882, Sept 2016–August 2018, with E. Vespa; PI for sub-award of \$97,052)

Stanford University, Visiting Assistant Professor fellowship (\$75,000, January 2016)

University of Pittsburgh Central Research Development Fund (\$8,000 July 2014)

Center for Industry Studies (\$5,000, May 2014)

National Science Foundation: Doctoral Dissertation Award 2011 (Recommended for funding; declined award due to early graduation)

### *Awards*

Invited lecturer at Jerusalem Theory Summer School (Summer 2015)

Finalist, Distinguished CESifo Affiliate, 2013.

Excellence in refereeing awards: American Economic Review, American Economic Journal: Microeconomics

### *Refereeing*

American Economic Journal: Micro; American Economic Review; American Political Science Review; B.E. Journal of Theoretical Economics; Econometrica; Economic Journal; European Economic Review; Experimental Economics; Games & Economic Behavior; International Journal of Industrial Organization; Journal of Industrial Economics; Journal of Economic Behavior and Organization; Journal of Economics & Management Strategy; Journal of Economic Theory; Journal of Behavioral and Experimental Economics; Management Science; Quantitative Economics; Quarterly Journal of Economics; RAND Journal of Economics; Review of Economic Design; Review of Economics & Statistics; Review of Economic Studies; Southern Economic Journal; Theory & Decision; Theoretical Economics.

### *Editorial Positions*

2022–25 Editorial Board: *American Economic Journal: Microeconomics*

## Students and Advising

Co-adviser: Jae Won Kang (Seoul National), Hong Wu (Hong Kong Poly.), Diego Lamé

Committee: Ling Yang, Shijun Ju, Felipe Araujo (Lehigh University), Qixin He, Marta Boczon (Copenhagen Business School), Taylor Weidman (sixth year), Neeraja Gupta (sixth year)

Second Year Reader/Adviser for: Eric Duerr; Qixin He; David Klinowski; Rachel Landsman; Connor Lennon; Diego Lamé; Kanatip (Pun) Winichikul

Undergraduate Breckenridge advising: Jason Bigenho (UCSD PhD.); Qingchuan (Vivian) Lyu.

## Teaching Experience

Empirical methods II (master's)

Economic Data Analysis (undergraduate)

Applied Econometrics (undergraduate)

Experimental Seminar (graduate)

Experimental Economics (graduate)

Game Theory (undergraduate)

Microeconomic Theory (undergraduate)

Microeconomics II (PhD.)

## Pitt Teaching

Code	Course	Semester	OMET average
ECON3610	Experimental Economics	Fall 2021	4.86
		Fall 2020	4.28
ECON1150	Applied Econometrics	Fall 2020 (2)	4.40, 4.03
		Spring 2019 (2)	4.42, 4.48
		Fall 2017 (2)	4.26, 4.51
ECON1050	Economic Data Analysis	Spring 2019 (2)	4.42, 4.48
ECON1200	Game Theory	Spring 2018 (2)	4.41, 4.02
ECON2823	MQE Applications of Economic Analysis	Spring 2022	4.33
		Spring 2021	3.63
		Spring 2022	ECON2220
Experimental Seminar	Spring 2022	4.68	
		Spring 2018	4.53

Last updated: July 5, 2022