

Gabriel Tourek

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EMPLOYMENT

- 2021– University of Pittsburgh
Assistant Professor, Department of Economics
- 2019–21 Massachusetts Institute of Technology
Post-Doctoral Associate, Jameel Poverty Action Lab

EDUCATION

- Ph.D. Harvard University, Public Policy, 2019
- B.A. University of Michigan, Public Policy, High Honors, 2010

PUBLICATIONS

[“Targeting in Tax Behavior: Evidence from Rwandan Firms,”](#) *Journal of Development Economics*, 158, September 2022.

With Pablo Balán, Augustin Bergeron, and Jonathan Weigel, [“Local Elites as State Capacity: How City Chiefs Use Local Information to Increase Tax Compliance in the D.R. Congo,”](#) *American Economic Review*, 112(3), March 2022.

WORKING PAPERS

With Augustin Bergeron and Jonathan Weigel (2021), [“The State Capacity Ceiling on Tax Rates: Evidence from Randomized Tax Abatements in the DRC,”](#) Revise and Resubmit, *Econometrica*.

With Augustin Bergeron, Pedro Bessone, John Kabeya Kabeya, and Jonathan Weigel (2022), [“Optimal Assignment of Bureaucrats: Evidence from Randomly Assigned Tax Collectors in the DRC,”](#) Revise and Resubmit, *American Economic Review*.

With Nilesh Fernando and Niharika Singh (2022), [“Hiring Frictions and the Promise of Online Job Portals: Evidence from India,”](#) Conditionally Accepted, *American Economic Review: Insights*.

With Ana de La O et al. (2022), [“Transaction Costs, Collective Benefits, and Selective Incentives: A Six-Country Randomized Trial to Encourage Formalization”](#)

With Pablo Balán, Augustin Bergeron, and Jonathan Weigel (2021), [“Property Rights and Social Dependence: How Informal Institutions Shape Land Formalization in Weak States”](#)

WORKS IN PROGRESS

With Adnan Khan and Zahra Mansoor, “Preferences and Performance Among Bureaucrats: Evidence from Pakistan’s Civil Service” [Fieldwork in progress]

With Pierre Bachas, Anne Brockmeyer, and Anders Jensen, “Fiscal Externalities: Evidence from Tariff Reforms and Domestic Production Networks in Rwanda” [In preparation]

With Augustin Bergeron, Elie Kabue Ngindu, and Jonathan Weigel, “Tax Collection and Bureaucrat Performance: Experimental Evidence from the DRC” [Fieldwork completed]

With Mats Ahrenshop, Augustin Bergeron, Laura Paler, and Jonathan Weigel, “The Effects of Decentralized Tax Collection on Citizen Engagement” [Fieldwork completed]

With Oyebola Okunogbe, “Increasing Tax Collection in Low and Middle Income Countries” [invited by *Journal of Economic Perspectives*]

POLICY WRITING

“How the COVID-19 Pandemic Affected Rwandan Businesses: Findings from Phone Surveys,” *PEDL C-19 Note*, July 2021

TEACHING

- 2022 Development Economics (Undergraduate), Development Economics (Graduate), Labor and Development Seminar (Graduate), University of Pittsburgh
- 2019 Economic Analysis of Public Policy (Graduate), Prof. Jeffrey Liebman, Harvard; Public Finance in International Perspective (Graduate), Prof. Anders Jensen, Harvard
- 2016 U.S. Health Policy (Undergraduate), Prof. Amitabh Chandra, Harvard
- 2014 Rethinking Financial Inclusion (Graduate), Profs. Asim Khwaja and Rohini Pande, Harvard

OTHER EMPLOYMENT

- 2015–17 World Bank, Consultant
- 2014–15 Research Assistant to Professor Dina Pomeranz, Harvard Business School
- 2011–13 Research Fellow to Professors Asim Khwaja and Rema Hanna, Harvard Kennedy School
- 2010–11 Research Associate, Innovations for Poverty Action, Ghana

GRANTS AND FELLOWSHIPS

- 2023 French Fund for Innovation and Development (\$567,000) with Augustin Bergeron, Joana Naritomi, Marina Ngoma, and Jonathan Weigel
- 2022 International Growth Centre State Effectiveness Fund (\$24,290) with Zahra Mansoor
- 2020 Jameel Poverty Action Lab DigiFI Africa Initiative (\$68,992) with Augustin Bergeron and Jonathan Weigel
- 2020 International Growth Centre State Effectiveness Initiative (\$87,840) with Augustin Bergeron and Jonathan Weigel
- 2020 PEDL Initiative on the Economic Impacts of Coronavirus (\$32,773) with Richard Dada
- 2019 International Growth Centre Small and Growing Businesses Fund (\$91,225) with Nilesh Fernando and Niharika Singh
- 2019 Jameel Poverty Action Lab DigiFI Africa Initiative (\$74,640)
- 2019 Jameel Poverty Action Lab DigiFI Africa Initiative (\$74,523) with Anders Jensen

- 2018 International Centre for Tax and Development Research Grant (\$110,000) with Augustin Bergeron and Jonathan Weigel
- 2018 Kellogg Institute, University of Notre Dame (\$19,987) with Nilesh Fernando and Niharika Singh
- 2018 Harvard Institute for Quantitative Social Science (\$3,000)
- 2017 Innovations for Poverty Action (IPA) Peace and Recovery Program (\$50,000) with Augustin Bergeron and Jonathan Weigel
- 2017 Jameel Poverty Action Lab (JPAL) Governance Initiative (\$49,262) with Pablo Balan, Augustin Bergeron, and Jonathan Weigel
- 2016 Evidence in Governance and Politics (EGAP) Metaketa II Initiative (\$293,398) with Pablo Balan, Augustin Bergeron, and Jonathan Weigel
- 2016 Jameel Poverty Action Lab Urban Services Initiative (\$48,174) with Nilesh Fernando and Niharika Singh
- 2015 Richard M. Cashin Fund, Harvard University (\$7,000)
- 2015 Weiss Family Program Fund for Research in Development Economics (\$33,023) with Nilesh Fernando and Niharika Singh
- 2015 Jameel Poverty Action Lab Governance Initiative (\$15,000) with Oyebola Okunogbe
- 2014 Weiss Family Program Fund for Research in Development Economics (\$15,950)

INVITED PRESENTATIONS

- 2023 World Bank Urban Governance and Public Finance Workshop, GAIN Mentorship Seminar
- 2022 UCSD Development Seminar, NBER Public Economics Program
- 2021 World Bank Research Group, University of Southern California, Instituto Tecnológico Autónomo de México, Rice University Jones Business School, Federal Reserve Board, University of Pittsburgh, J-PAL GCCI Taxation Webinar, IMF/TARC Conference: Tax Administration and Tax Policy Responses to COVID-19, University of Exeter
- 2020 National Tax Association Conference, BREAD/CEPR/STICERD/TCD Conference on Development Economics, Northwestern EMCON, NBER's Development Program Meeting
- 2019 UToronto, Center for Global Development, Institute for Fiscal Studies, US Treasury
- 2017 Zurich Conference for Public Finance in Developing Countries, National Tax Association Conference, Stanford University Development and Political Economics Graduate Student Conference

SERVICE

Referee Service

American Economic Review, American Economic Review: Insights, American Economic Journal: Economic Policy, Economic Development and Cultural Change, Economic Journal, Journal of Public Economics, NSF Economics Program, Review of Economics and Statistics, Quarterly Journal of Economics

Professional Service

- 2021– GAIN Mentorship Program

