

Muhammad Yasir Khan

CONTACT INFORMATION	<i>Address:</i> 4907 Wesley W. Posvar Hall, 230 South Bouquet Street, Pittsburgh, PA 15260 <i>E-mail:</i> yasir.khan@pitt.edu <i>website:</i> www.yasirkhan.org
EMPLOYMENT	ASSISTANT PROFESSOR Department of Economics, University of Pittsburgh 2021 -
RESEARCH AFFILIATIONS	Abdul Latif Jameel Poverty Action Lab (JPAL), Center For Economic Research Pakistan (CERP), AALIMS, Center for Governance and Markets
EDUCATION	UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS Ph.D in Business Administration 2015 - 2021 COLUMBIA UNIVERSITY Masters in Public Administration 2008 - 2009 NATIONAL UNIVERSITY OF SINGAPORE Masters in Public Policy 2007 - 2009 LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS) B.Sc. (honors) in Economics 2003 - 2007
PUBLICATIONS	“Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan”, <i>conditional accept at the American Economic Review</i> (2025) ““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance”, with Saad Gulzar, <i>The Review of Economic Studies</i> (2025) “Personalities and Public Sector Performance: Experimental Evidence from Pakistan”, with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, <i>Economic Development and Cultural Change</i> (2025) “Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan”, with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger, <i>Journal of European Economic Association</i> (2023) “No bulls: Experimental Evidence on the Impact of Veterinarian Ratings in Pakistan”, with Arman Rezaee and Ali Hasanain, <i>Journal of Development Economics</i> (2023) “The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan”, with Michael Callen, Ali Hasanain, Saad Gulzar and Arman Rezaee, <i>Journal of Public Economics</i> (2023) “Data and Policy Decisions: Experimental Evidence from Pakistan”, with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020) “Improving public health delivery in Punjab, Pakistan: issues and opportunities”, with Michael Callen, Ali Hasanain, Saad Gulzar, Abdur Rehman Khan and Zia Mehmood <i>The Lahore Journal of Economics</i> (2013)
WORKING PAPERS	“Economic and Political Consequences of Credit Policy for Minorities: Evidence from India”, with S.K. Ritadhi
WORK IN PROGRESS	“Time Preferences and Dishonesty in the Public Sector”, with Priyoma Mustafi (field work) “Social Norms, Men’s Beliefs, and Women Voting”, with Saad Gulzar (data cleaning) “Hot Shots”, with Karrar Hussain, Jiawei Lyu, Gabriel Torek (data cleaning)

	“Psychotherapy and Performance of Workers” , with Prashant Bhandari (pilot)	
	“Extending State Capacity with Technology: Interactive Mobile Support to Improve Consistency and Accuracy for Community Health Workers ”, with Erika Field, Nicola Singletary, Laura Stilwell, & Kate Vyborny (pilot)	
MONOGRAPHS	“Norms, Beliefs, and Networks: Descriptive Findings on Women’s Political Participation in Pakistan”, with Saad Gulzar and Luke Sonnet, <i>mimeo</i>	
	“Barriers to Political Entry: Experimental Evidence from Pakistan”, with Saad Gulzar, <i>mimeo</i>	
	“Learning in public schools”, with Tahir Andrabi, Sohaib Khan and Farooq Naseer, <i>International Growth Centre</i>	
FELLOWSHIPS AND GRANTS	Center for Governance and Markets (\$14,000), <i>PI</i>	2024
	International Growth Centre (£30,397), <i>PI</i>	2024
	Pitt Momentum Funds, Priming Grant (\$24,000), <i>PI</i>	2024
	DFG, German Research Foundation Grant (Euros 330,000), <i>collaborator</i>	2023
	International Growth Centre (£20,000), <i>co-PI</i>	2022
	International Growth Centre (£44,000), <i>PI</i>	2021
	IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000)	2020
	CEGA Development Economics (\$15,000) & Weiss Family Fund (\$15,800), <i>PI</i>	2019
	International Growth Centre (£20,000), <i>co-PI</i> & Institute for Business Innovation (\$10,000),	2018
	International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796), <i>co-PI</i>	2018
	International Growth Centre (£66,000), & JPAL Governance Initiative (\$ 73,000), <i>co-PI</i>	2015
	Agricultural Technology and Adoption Initiative (\$ 50,000), <i>co-PI</i>	2014
	International Growth Centre (£10,000), <i>co-PI</i>	2012
	International Growth Centre (£50,000), <i>co-PI</i>	2011
INVITED TALKS	UIUC, University of Michigan, Public Administration Reform Global Forum st World Bank	2024
	University of Virginia	2023
	Georgetown University, Development Rookiefest at Northwestern University	2022
	University of Pittsburgh, University of California Santa Cruz, University of Oxford, Duke University, Essex, Universidad del Rosario, POLECONUK	2021
CONFERENCES	Society for Institutional and Organizational Economics	2024
	BREAD-MIT, Call to Service at Stanford, AALIMS-Stanford, PacDev (U of Washington), NEUDC, Institutions and Innovations Conference	2023
	KDI-DIME, CSAE Conference on Economic Development in Africa, MWIEDC, SIOE, ECBE, NEUDC, Field Days, PacDev (UC Berkeley), Institutions and Innovations Conference	2021
TEACHING	<i>University of Pittsburgh:</i> Graduate Development Economics (Econ 3440), Graduate Labor Economics (Econ 3410), Poverty and International Development (Econ 1710), Labor and Development Seminar (Econ 1710), Introduction to Development Economics (Econ 0530)	
	<i>UC Berkeley (as Graduate Student Instructor):</i> Economics for Business Decisions (Microeconomics), Ethics and Responsible Leadership	
ADVISING AND SERVICE	<i>Graduate Students:</i> Priyoma Mustafi, Hanrui Zeng, Bruno Komel, Prashant Bhandari, Yu Qui, Humoyun Abdumavlon	
	<i>Committee:</i> Graduate Admissions Committee, Second Year Paper Award Committee	
	<i>Mentorship:</i> Association for Mentoring & Inclusion in Economics (AMIE)	

INVITED REFEREE	Review of Economic Studies, Economic Journal, American Economic Journal: Applied, American Economic Review: Insights, Journal of Public Economics, Journal of European Economic Association, Journal of Development Economics, Management Science, Economic Development and Cultural Change, Journal of Politics, World Bank Economic Review, Quarterly Journal of Political Science, Journal of Economic Behavior and Organization, Journal of Comparative Economics, Economica, National Science Foundation
AWARDS	“50 Influential Researchers Whose Work Could Help Shape 21st Century Politicians” by Apolitical Foundation Germany 2023
WORK EXPERIENCE	INTERNATIONAL GROWTH CENTRE (IGC) Pakistan Country Economist 2011 - 2015 AGA KHAN FOUNDATION Research Officer 2010 - 2011
OTHER	Languages: English (fluent), Pashto (native), Urdu (fluent) Nationality: Pakistani

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