Stephanie W. Wang

University of Pittsburgh Department of Economics 4715 Wesley W. Posvar Hall 230 S. Bouquet Street Pittsburgh, PA 15260 swwang@pitt.edu

ACADEMIC POSITIONS

University of Pittsburgh
Associate Professor of Economics
Assistant Professor of Economics
2015Stanford University
Palo Alto, CA
Visiting Associate Professor of Economics
California Institute of Technology
Postdoctoral Scholar in Economics
2008-2011

EDUCATION

Princeton University
Ph.D. in Economics

London School of Economics and Political Science
M.Sc. in Economics

Massachusetts Institute of Technology
S.B. in Brain and Cognitive Sciences
S.B. in Economics

Princeton, NJ
2004-2008

London, UK
2003-2004

Cambridge, MA
2000-2003

S.B. in Economics

PUBLICATIONS

- The Times They Are A-Changing: Experimenting with Dynamic Adverse Selection (with Felipe A. Araujo and Alistair J. Wilson), American Economic Journal: Microeconomics, 13(4), 1-22 (2021)
- Controversial Markets: How is Popular Repugnance Related to Legal and Regulatory Bans?
 (with Alvin E. Roth), Proceedings of the National Academy of Sciences, 117(33), 19792-19798 (2020)
- Evidence of General Economic Principles of Bargaining and Trade from 2,000 Classroom Experiments (with Lin et al.), Nature Human Behaviour, 4, 917-927 (2020),
- Healthy Beyond Pregnancy, a Web-Based Intervention to Improve Adherence to Postpartum Care: Randomized Controlled Feasibility Trial (with Himes et al.), *JMIR Human Factors*, 4(4), e26 (2017).
- Poverty and Economic Decision-Making: Evidence from Changes in Financial Resources at Payday (with Leandro Carvalho and Stephan Meier), American Economic Review, 106(2), 260-284 (2016).
- Patience Auctions: The Impact of Time vs. Money Bidding on Elicited Discount Rates (with Christopher Y. Olivola), Experimental Economics, 19(4), 864-885 (2016).

- The Slider Task: An Example of Restricted Inference on Incentive Effects (with Araujo et al.), Journal of the Economic Science Association, 2(1), 1-12 (2016).
- Imperfect Choice or Imperfect Attention? Understanding Strategic Thinking in Private Information Games (with Isabelle Brocas, Juan D. Carrillo, and Colin F. Camerer), Review of Economic Studies, 81(3), 944-970 (2014).
- Speculative Overpricing in Asset Markets with Information Flows (with Thomas R. Palfrey), *Econometrica*, 80(5), 1937-1976 (2012).
- Shared Visual Attention Reduces Hindsight Bias (with Daw-An Wu, Shin Shimojo, and Colin Camerer), *Psychological Science*, 23(12), 1524-1533 (2012).
- Incentive Effects: The Case of Belief Elicitation from Individuals in Groups, *Economic Letters*, 111(1), 30-33 (2011).
- Does Recession Reduce Global Health Aid? Evidence from 15 High-Income Countries, 1970-2007 (With David Stuckler, Sanjay Basu, and Martin McKee), Bulletin of the World Health Organization, 89, 252-257 (2011).
- Belief Updating in Sequential Games of Two-Sided Incomplete Information: An Experimental Study of a Crisis Bargaining Model (with Dustin H. Tingley), Quarterly Journal of Political Science, 5(3), 243-255 (2010).
- On Eliciting Beliefs in Strategic Games (with Thomas R. Palfrey), *Journal of Economic Behavior and Organization*, 71, 98-109 (2009).
- What Kind of Memory Supports Visual Marking? (with Yuhong Jiang), Journal of Experimental Psychology: Human Perception and Performance, 30(1), 79-91 (2004).

WORKING PAPERS

- Projective Thinking (with David Danz and Kristóf Madarász), Reject and Resubmit, American Economic Review
- Self-Signaling in Voting (with Lydia Mechtenberg, Grischa Perino, Nicolas Treich, and Jean-Robert Tyran), Revise and Resubmit, Journal of Public Economics
- Using Arguments to Persuade: Experimental Evidence (with Lydia Mechtenberg and Hendrik Hüning), Reject and Resubmit, Review of Economic Studies
- Looming Large or Seeming Small? Attitudes Towards Losses in a Representative Sample (with Colin F. Camerer, Jonathan Chapman, and Erik Snowberg), NBER Working Paper 30243
- A Family of Norms: Female Labor Force Participation in Saudi Arabia (with Sultan AlKhuzam and Elif Incekara-Hafalir)
- Sorting Behavior in Matching Environments: An Experimental Investigation (with Bingbing Li and Xiaohan Zhong)

- Observability Affects Attention and Choice in Experimental Social Allocation Decisions (with Colin F. Camerer)
- (Over)claiming Credit in Collaborations (with Marissa Lepper and Jonas Mueller-Gastell)
- Encouraging Engagement in Classroom Learning: A Field Experiment (with Tracy X. Liu, Ulrike Malmendier, and Shuhuai Zhang)
- Beliefs in a High Stakes Environment (with Yiming Liu)
- Moral Sentiments and Contribution to Public Goods (with Margaret A. McConnell)

TEACHING EXPERIENCE

ECON 1200: Game Theory (Undergraduate)	Fall 2020
ECON 1250: Behavioral Economics (Undergraduate)	Spring 2014, Fall 2014, 2016, 2019
ECON 1260: Experimental Economics (Undergraduate)	Spring 2020, Fall 2022
ECON 1700: Topics in Behavioral Econ. (UG Capstone)	Spring, Fall 2014
ECON 1700: Economics and Cinema (UG Capstone)	Fall 2022
ECON 1730: Seminar in Exp. Econ. (UG Capstone)	Fall 2012, Spring 2012, 2017, 2022, 2023
ECON 2220: Topics in Beh./Exp. Econ. (Graduate)	Fall 2011, 2012, 2014, 2019, Spring 2017, 2021, 2023
ECON 2730: Seminar in Exp. Econ. (Graduate)	Fall 2013, Spring 2021

GRANTS

NIH R56 (Co-Investigator with Himes et al.)	
Healthy Beyond Pregnancy	
IFREE (Co-investigator; with Mueller-Gastell) \$10,000	2018
Harvard University Evidence for Policy Design (Co-investigator; with Hafalir)	
Effect of Self-Control on Students' Investment in Human Capital Accumulation	
National Institute on Aging, 1R21AG044731-01A1 (Co-investigator; with Carvalho and Meier)	
Financial Stress, Decision Bias, and the Well-Being of Low Income Older Households	
University of Pittsburgh Central Research Development Fund (PI; \$16,000)	
National Natural Science Foundation of China (Co-PI; with Zhong et al.; RMB 400,000)	
Russell Sage Foundation Small Grant in Behavioral Economics (Co-PI; with Olivola; \$4,700)	

PRESENTATIONS

Seminars: Loyola Marymount University (2011); NYU, Max Planck Institute for Collective Goods, George Mason University, Penn State University, Florida State University (2012, 2022); Carnegie Mellon University, Ohio State University, Berlin Behavioral Economics Seminars, DIW, LMU Munich, Paris School of Economics (2013); Princeton University, University of Bonn (2014); Columbia University (2015); Stanford University (2017); UC Berkeley, CalTech, UC Davis, UC Santa Cruz, University of Zurich, University College London, University of Oxford (2018); Purdue University (2019); University of Toronto (2020, virtual); MiddExLab Virtual Experimental Economics Seminar (2021, virtual); University of Hamburg (2021, virtual); University of Technology Sydney (2022, virtual)

Conferences: Tsinghua Conference on Behavioral, Experimental, and Theoretical Economics (2017 Keynote Speaker); Stanford Institute for Theoretical Economics (Summer 2009, 2011, 2013,

2014, 2022); American Economic Association Annual Meeting (ASSA) (2010, 2011, 2014, 2018 Discussant); Midwest Economic Theory Meeting (2013); North American Summer Meetings of The Econometric Society (Summer 2012); Workshop in Behavioral and Decision Science (NTU, Singapore, Spring 2011); Formation and Elicitation of Beliefs in Experiments (WZB, Berlin, Spring 2011); The 10th World Congress of the Econometric Society (ESWC) (Summer 2010); Behavioral Decision Researce Association (ESA) (Fall 2007, 2008, 2009, 2010, 2011, 2012); Society for Judgment and Decision Making (SJDM) (Fall 2009, 2010); Economic Science Association (ESA) World Meeting (Summer 2008, 2011, 2012, 2013); Yale Whitebox Advisors Graduate Student Conference on Behavioral Science (Spring 2008); Meteorology Meets Social Science: Risk, Forecast and Decision (Summer 2007); First World Meeting of the Public Choice Society (Spring 2007)

Visitor: Princeton Economic Theory Center, March 10-14, 2014

ADVISING

Main Advisor: Jiachen Wang (Current), Yinxiao Wang (Current)

Dissertation Committees: Steven Bosworth (2013), Tekin Kose (2014), David Klinowski (2016), Evan Piermont (2016), Yiming Liu (2019), Marissa Lepper (2023), Beatriz Ahumada (Current)

Faculty Advisor: Pitt Behavioral Economics Club (2013-2016)

EDITORIAL BOARDS

European Economic Review (2018-); Management Science (2018-); Games and Economic Behavior (2022-); Journal of Political Economy: Microeconomics (2022-)

REFEREEING

American Economic Review, Econometrica, Quarterly Journal of Economics, Review of Economic Studies, American Economic Journal: Microeconomics, Experimental Economics, Games and Economic Behavior, Journal of Economic Behavior and Organization, Economic Journal, Management Science, Journal of Public Economics, Journal of Economics and Management Strategy, American Journal of Political Science, Journal of the European Economics Association, Journal of Conflict Resolution, Nature Human Behaviour, Journal of Experimental Political Science, Labour Economics, National Science Foundation, IFREE, Canada Foundation for Innovation, Israel Science Foundation, Netherlands Organisation for Scientific Research, MIT Press.

SERVICE

Pitt COVID IOC Committee: 2020-2021

Graduate Admissions Committee: 2012-2018, 2020-

Graduate Students Committee: 2015-2016, 2019-2020, 2021-2022

Executive Committee: 2019-2020

Faculty Recruitment Committee: 2014, 2015, 2020-

Pittsburgh Experimental Economics Laboratory Acting Director: 2014-2015